



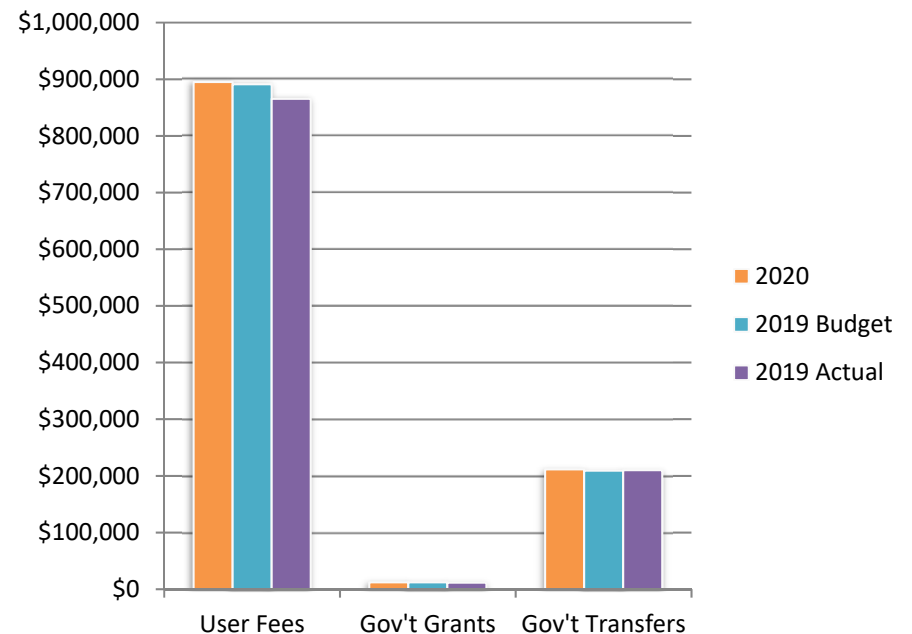
2020 Operating Budget Presentation

TRAIL PARKS & RECREATION DEPARTMENT

City of Trail

Key Revenue Highlights

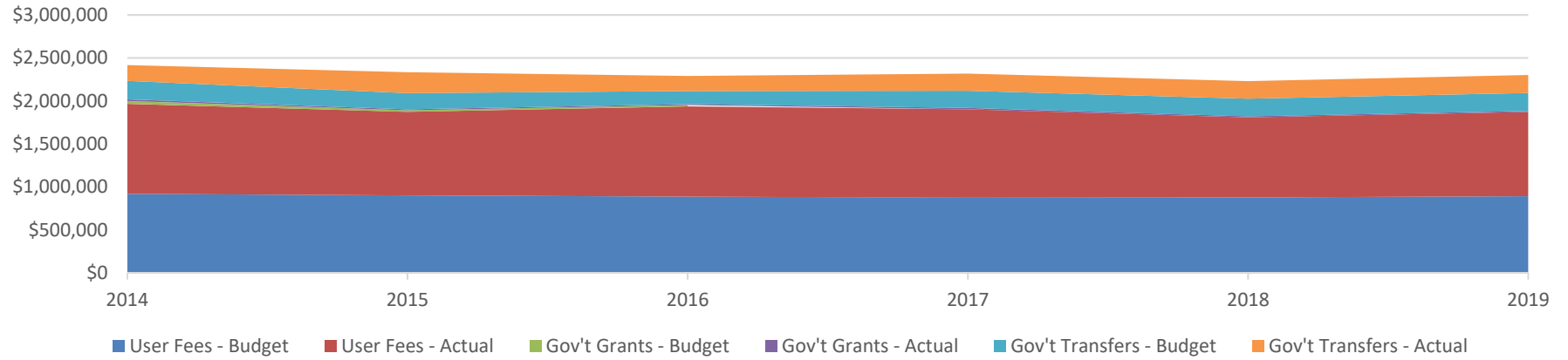
- User Fees – budgeted increase .45%
 - Revenue from fees charged for services (admissions, rentals etc)
 - Fees are governed by the Recreation Fees Bylaw No. 2782
- Government Grants (School District) – no change
 - School District 20 cost sharing on the Fieldhouse
- Local Government Transfers – budgeted increase of .96%
 - Long term agreements are in place with Warfield and Beaver Valley, revenue adjusted accordingly



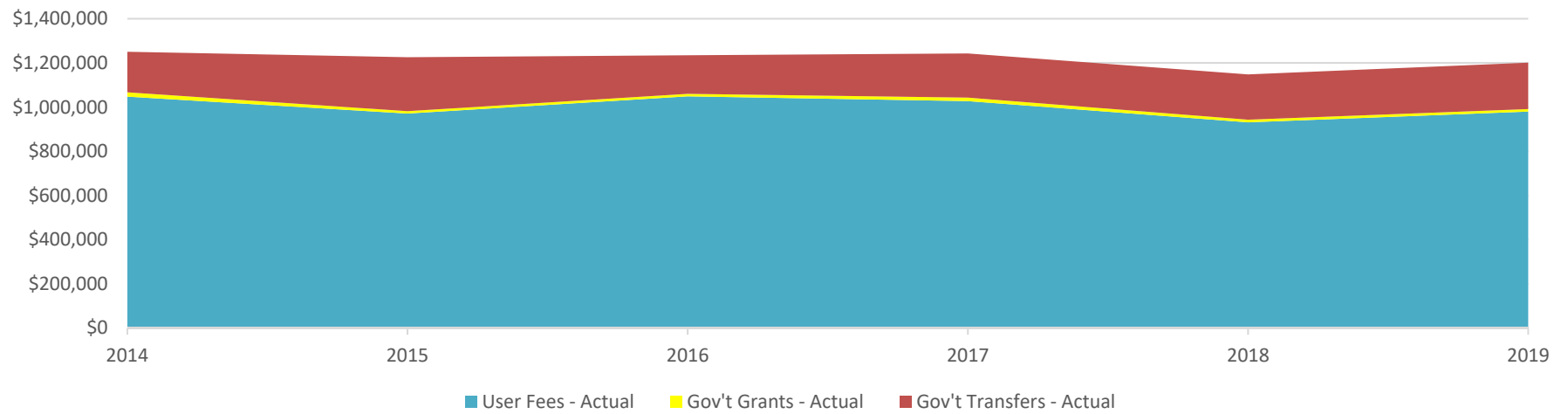
REVENUE

- 2020 Budget reflects a .54% increase (\$6,000) from 2019 budget
- Total Budgeted Revenue 2020 = \$1,118,550

Trail Parks & Recreation Revenue 5 Year Trend

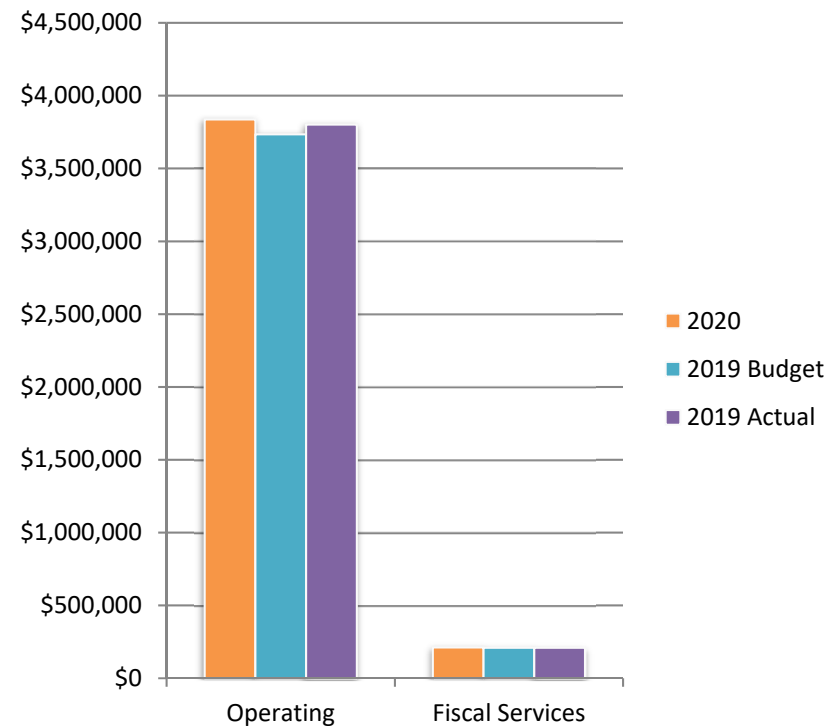


5 Year Trend - Actuals Only



Key Expense Highlights

- General
 - Estimated labour rate increase of 2% is reflected
 - Utility rates (gas/power) consider the budget guidelines as well as the three year trends for each major facility.
 - Existing service levels have been maintained
 - Revenue and expenses are considered jointly
 - Many expense accounts are directly correlated to revenue accounts
- Operations
 - Overall operating expenses increased by 2.75% (\$102,550) for 2020 from 2019 budget amount
 - Net deficit budget change from 2019 to 2020 is \$96,550 (3.68%)
 - Expenses related to building maintenance and contract service expenditures have has the most significant impact on the Department's operating budget for the last five years.

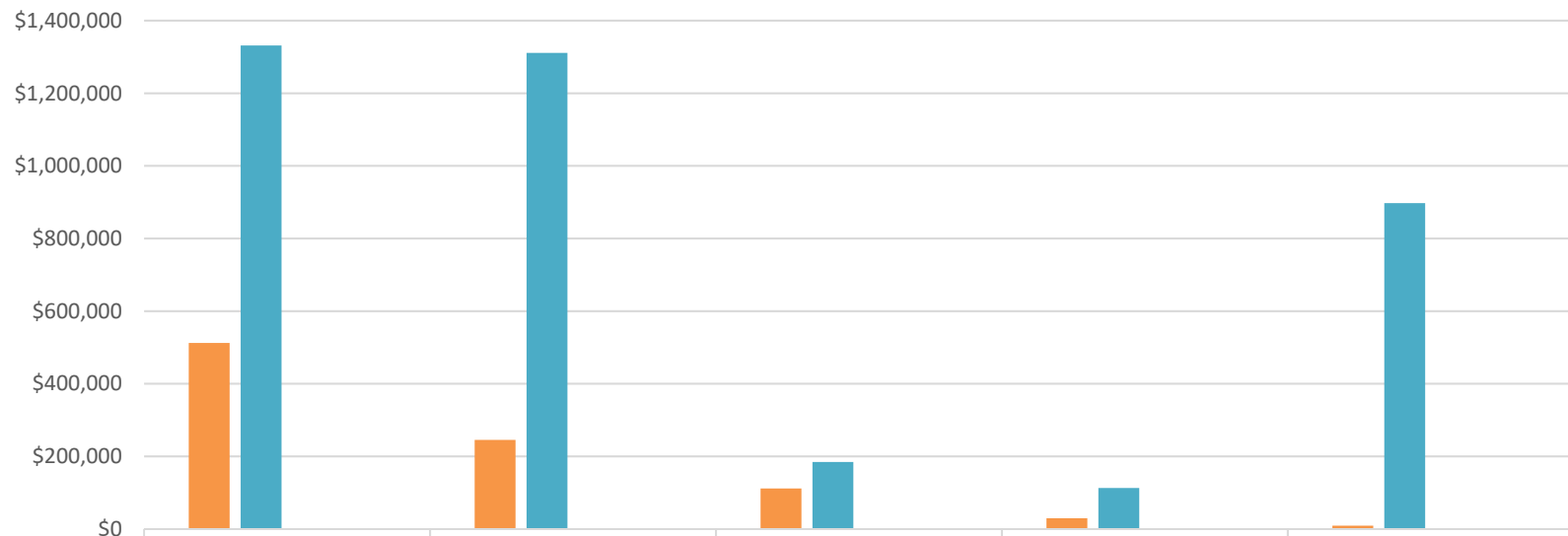


EXPENSES

- Operating includes all recreation cost centres
- Fiscal services include fitness equipment lease and MFA debt.
- Budgeted increase of 2.10% overall (\$81,150)
- Total Expenses 2019 = \$3,943,750

Cost Centre Summary – Budget Values

Cost Centre Summaries



	TALC	TMC	Leisure	FH	Parks
2020 Revenue	\$512,000	\$245,200	\$111,500	\$29,500	\$9,000
2020 Expenses w/Admin	\$1,331,270	\$1,311,000	\$184,500	\$112,690	\$897,240
Recovery Rate (2020)	38.46%	18.70%	60.43%	26.18%	1.00%
Recovery Rate (2019)	39.30%	19.43%	63.31%	26.08%	0.98%

2020 Budgeted overall recovery rate = 23.65%

** Includes admin allocation, only revenue from user fees*

Cost Centres – 2020 Budget



Trail Aquatic & Leisure Centre

Revenue = \$512,000

Expense = \$1,331,270

Recovery Rate = 38.4%
(includes admin)



**2019
Actual = 41.7%**



Trail Memorial Centre

Revenue = \$245,200

Expense = \$1,311,000

Recovery Rate = 18.7%
(includes admin)



**2019
Actual = 21.7%**



Willi Krause Fieldhouse

Revenue = \$29,500

Expense = \$112,690

Recovery Rate = 26.1%
(includes admin)



**2019
Actual = 27.2%**



Parks & Fields

Revenue = \$9,000

Expense = \$897,240

Recovery Rate = 1.0 %
(includes admin)



**2019
Actual = 1.1%**



Recreation Programs

Revenue = \$111,500

Expense = \$184,500

Recovery Rate = 60.4%
(includes admin)



**2019
Actual = 72%**

2019 Budgeted Recovery Rate = 28.2% 2019 Actual Recovery Rate = 30%
Includes admin, all sources of revenue & all expenses

Parks Budget Highlights

Budget Binder pg. 56-61

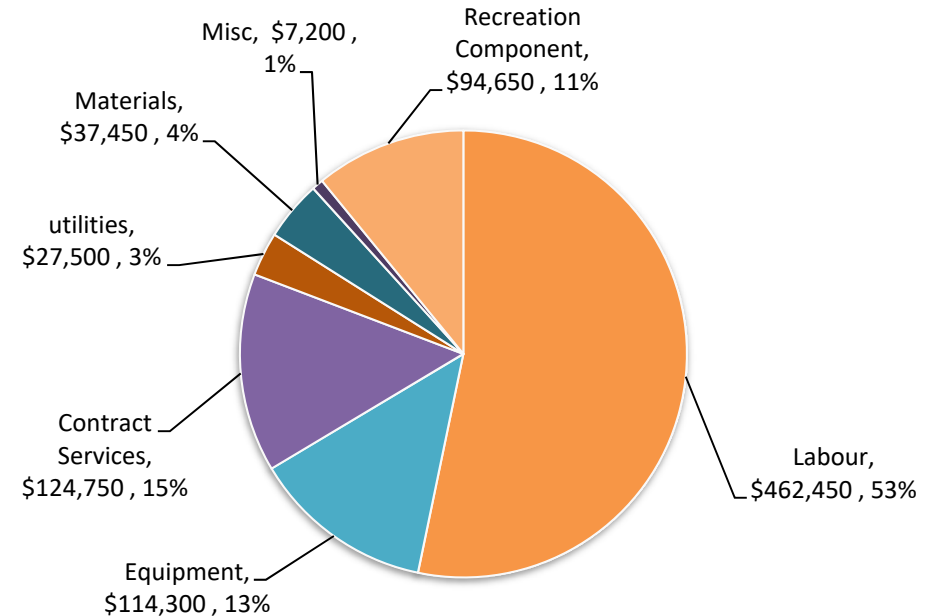
Parks & Fields Management

- **Operations = Parks & Recreation (\$150,850 = 17.4%)**
 - bookings, janitorial wages & supplies, administration/licenses, utilities, concessions
 - Services include: Minor sport infrastructure, league play, Park washroom facilities, playgrounds, passive recreation space, music in the park, events, concession services (Gyro, Haley)
- **Maintenance = Public Works (\$717,450 = 82.6%)**
 - Turf maintenance, irrigation, mowing, weed control, garbage
- **Parks Include:**
 - Primary Parks: Gyro, Butler, Andy Bileski, Haley, Pople, Upper & Lower Sunningdale, Bocce, Tadanac, Sk8 Park and the Sk8 Park landscaping.
 - Passive Green Spaces – approximately 20+ additional green spaces are maintained within the City (ie. Austad Lane, B street Park, RV Park, etc)

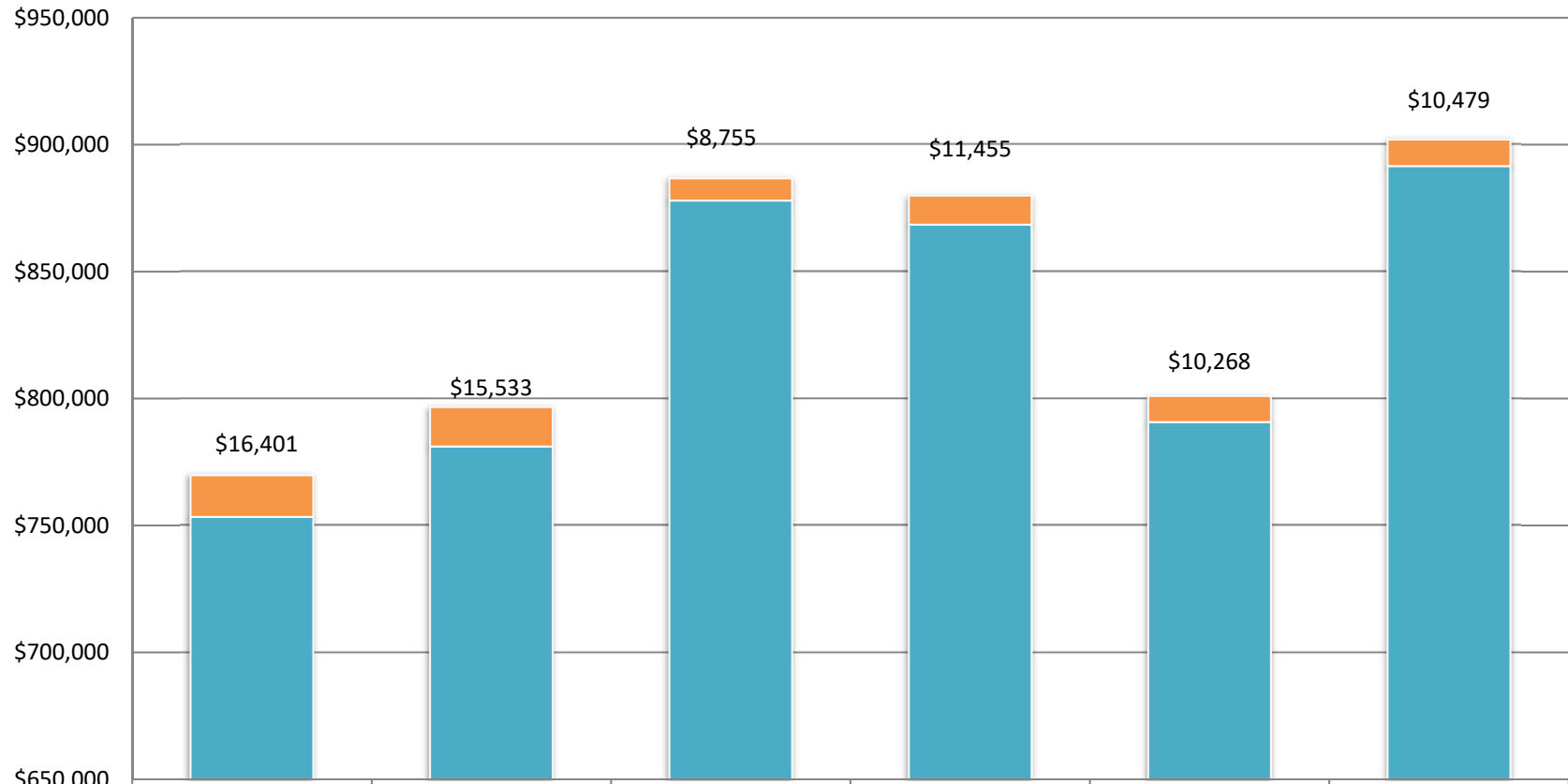
Parks & Recreation Budget 2020

- Revenue only comes from user fees (Recreation Fees Bylaw)
- Enhancement request of \$800 for contract services requested for 2020.

Expense distribution pg. 58



Parks & Fields - Actuals



	2014	2015	2016	2017	2018	2019
Recovery Rate	2.18%	1.99%	1.00%	1.32%	1.30%	1.18%
Revenue	\$16,401	\$15,533	\$8,755	\$11,455	\$10,268	\$10,479
Expenses	\$753,363	\$781,120	\$877,993	\$868,512	\$790,753	\$891,562

TALC Budget Highlights

REVENUE

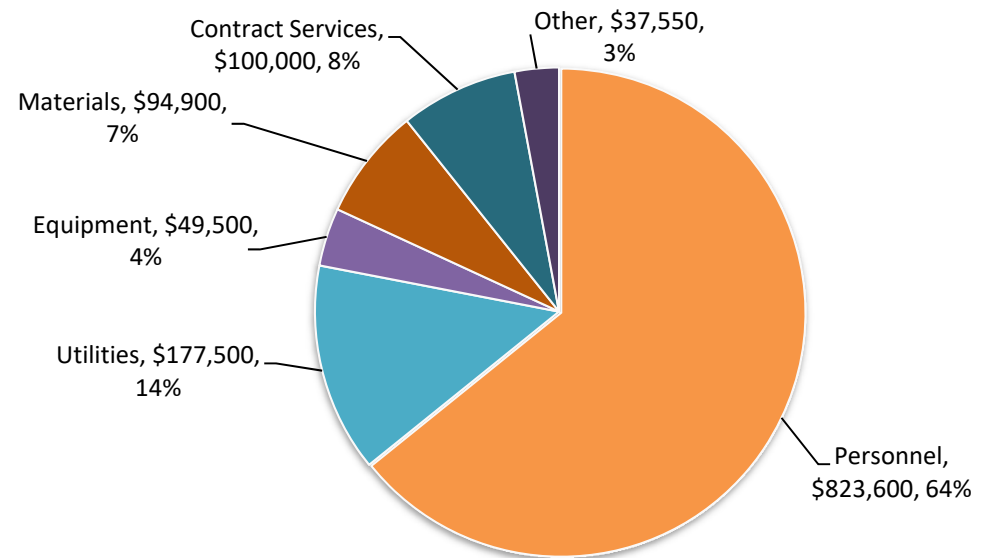
- 2019 user revenue exceeded by ~6% (~ \$32,400)
- Revenue for 2019 budgeted at .26% increase
- Lessons, specialty lessons, and the fitness centre exceeded budget expectations in 2019.
- Where reasonable, modest increases in revenue have been included for 2020. Some revenue sources changed going into 2020 (ie. Devine Conditioning Program)
- Revenue from TRP surcharges reflected in all revenue accounts
 - This would largely be from residents from Rossland and Area B who are participating in recreation services.

EXPENSES

- Operating expenses for 2020 are budgeted at 2.51% (\$31,400) increase over 2019, based on maintaining existing service levels

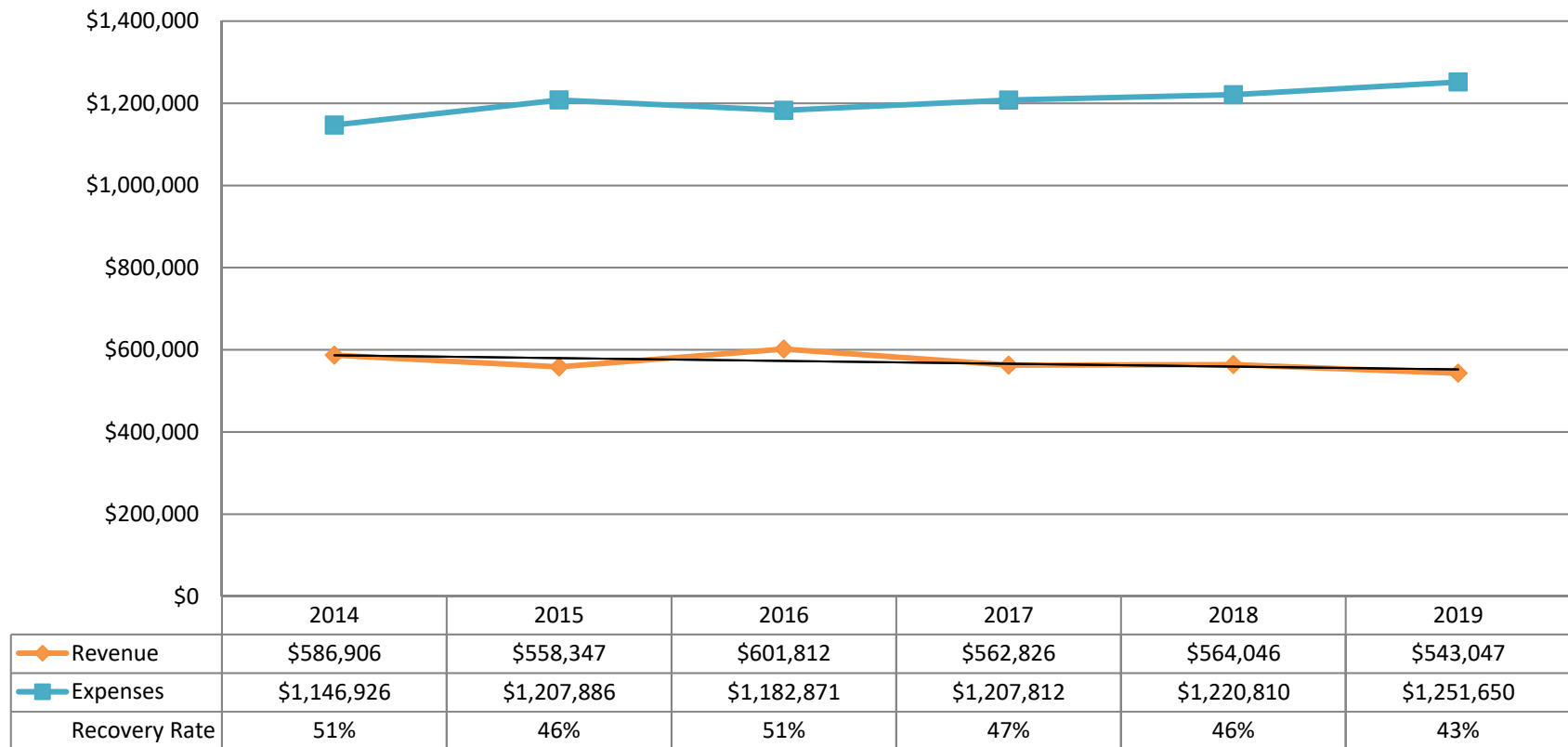
2020 Expenditure Highlights

- Insurance (+\$1,000)
- Pool Facility maintenance (+\$6,500)
- Locker servicing (+\$400)
- Contract Services (\$5,000)



Trail Aquatic & Leisure Centre (TALC)

Budget Binder pg. 234, GL Report Jan 16, 2020



TALC has consistently maintained a 43-51% recovery rate over the past 6 years (actuals), user fees only

TMC Budget Highlights

REVENUE

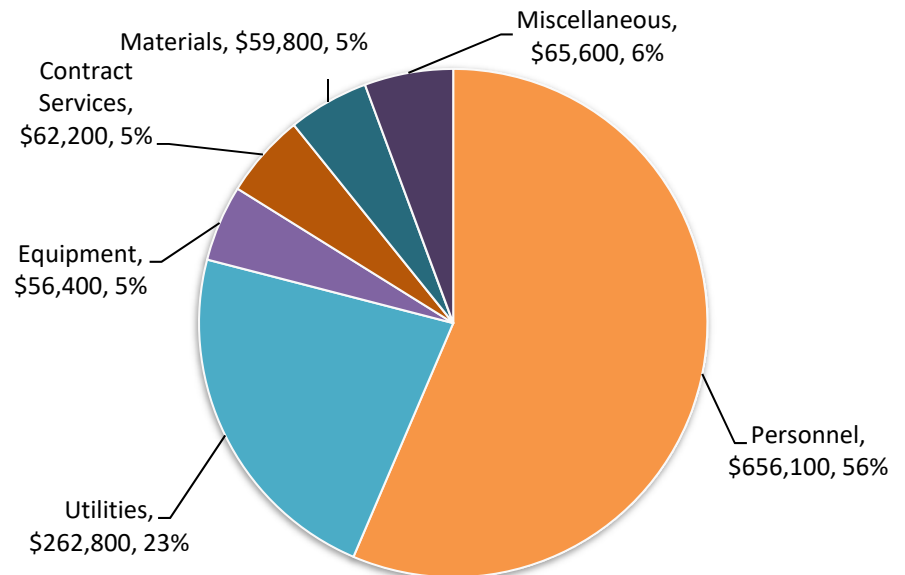
- 2019 user revenue exceeded by 13% (\$34,000)
 - Minor hockey, Smoke Eaters, hockey school and general ice rentals all exceeded expectations
- Budget figures reflect the current rates as set out in the Recreation Fees Bylaw No. 2782.
- Significant changes for 2020 include:
 - Curling Rink lease reflects the new lease rate (2% increase)
 - Modest increases with general ice usage due to new programs/users where appropriate.
 - No revenue allocation for the old library space.

EXPENDITURE

- Facility expenses overall for 2020 were exceeded by approximately \$22,000 (2%)
- Building maintenance (PW services & contracts) repairs to the Zamboni, and casual employee usage contributed most significantly to this expenditure overrun.

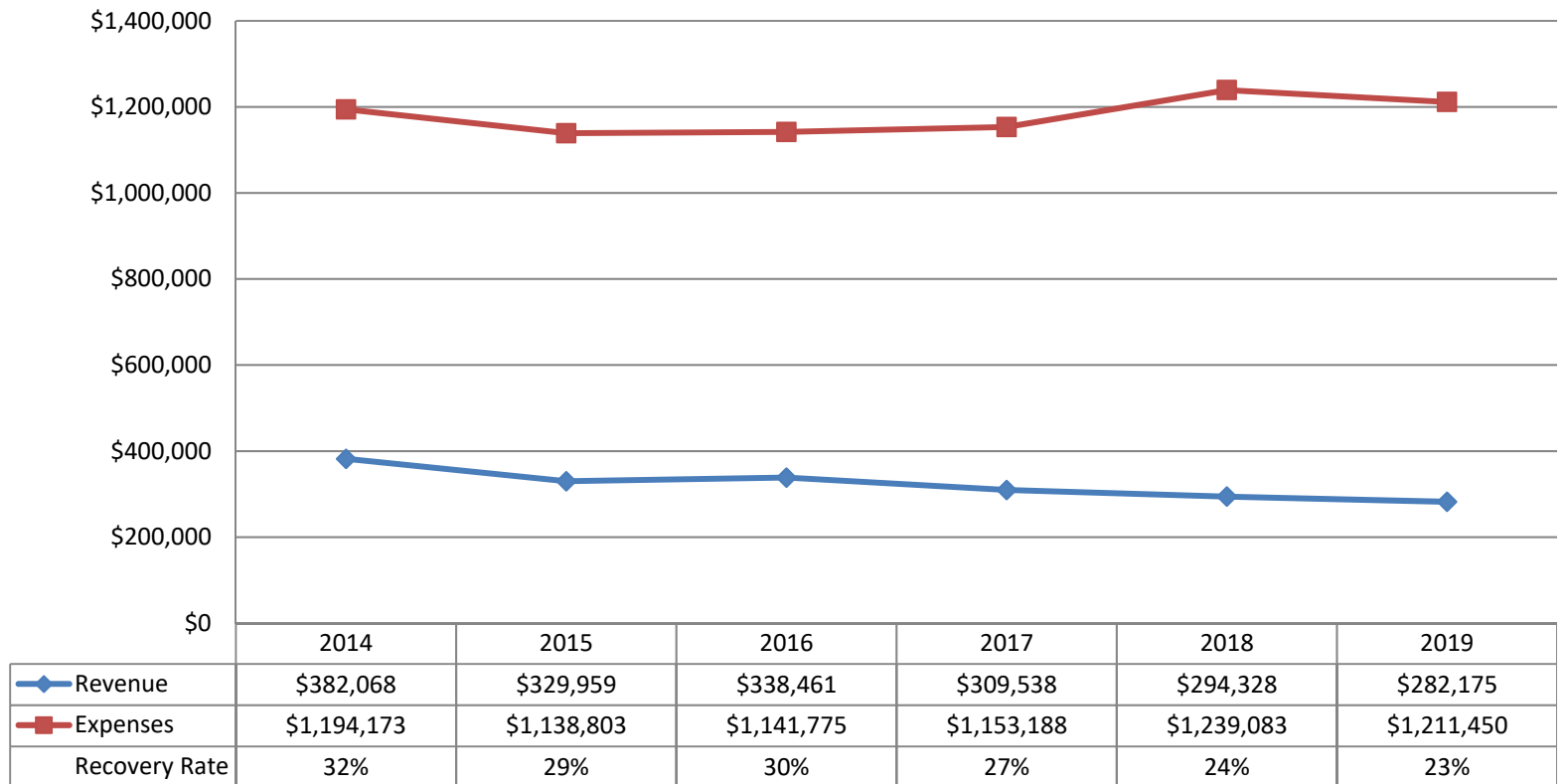
2020 Expense Highlights

- Enhancements
 - Garbage collection(+\$1,500)
 - Insurance (+\$1,000)
 - Repair & Maintenance Contract Services (+\$8,000)
 - Maintenance Materials (+\$2,000)
 - Zamboni maintenance (+\$4,000)
- Reductions
 - Phone/Cable (-\$1,000)



Trail Memorial Centre - Actuals

Budget Binder pg. 69-73, 233 & GL Report Jan 16, 2020





Willi Krause Fieldhouse

Budget Binder pg 74-77, GL Report Jan 22, 2019

- **REVENUE & EXPENSES**

- **2019 – Revenue expectation were met (100%), expenses below budget by 8% (\$8,100)**
- **2020 – Revenue is budgeted at a 2% increase, expenses are budgeted at a 1.4% increase (\$1,350)**

- **Joint Use Agreement**

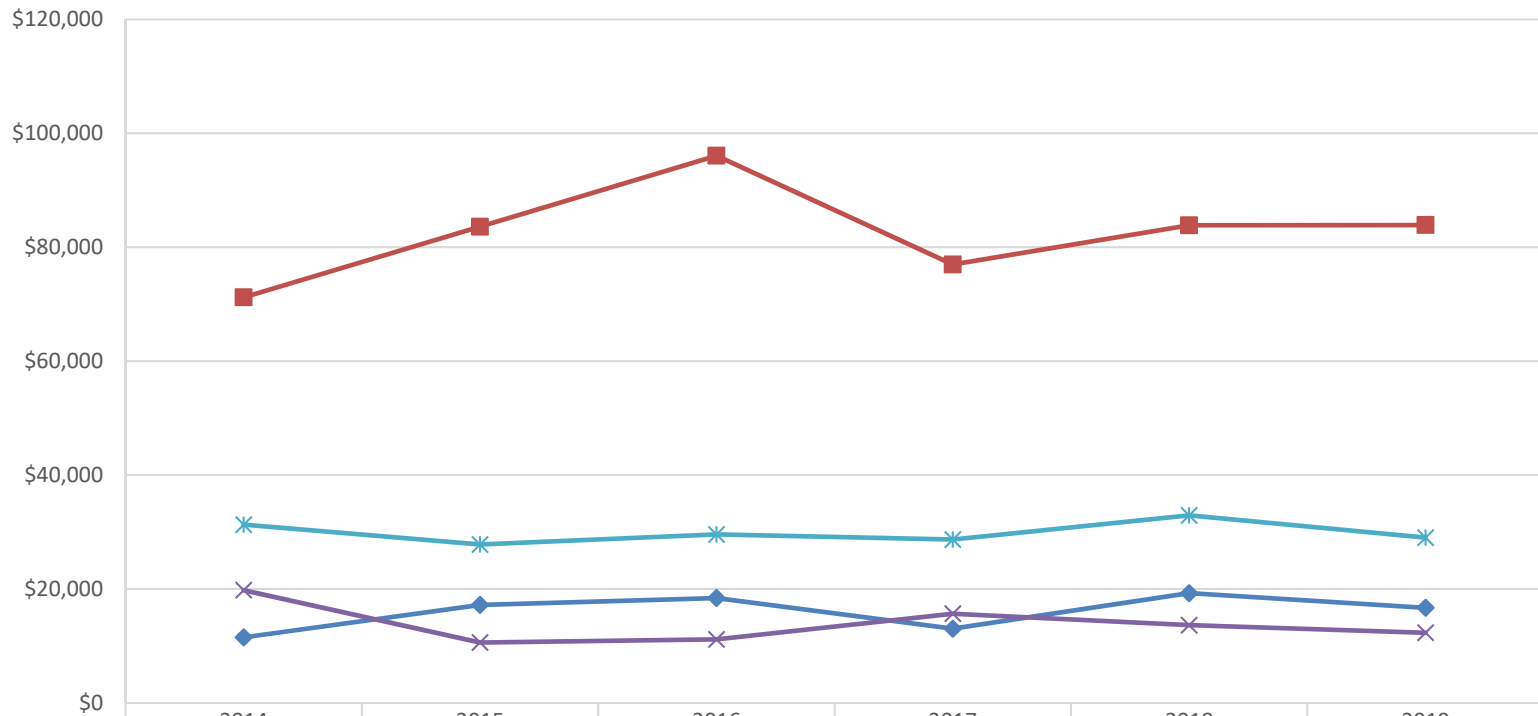
- Joint Use facility with SD20 (\$12,000 budgeted for 2020 – no change from 2020)
 - Management of the Joint Use Agreement changed in 2014
 - Maintenance of the facility is the responsibility of the SD however costs are shared 60/40
 - Revenue from joint use agreement has seen significant reductions in the past several years. Tracking expenses accurately is difficult based on how the facility is operated. This impacts the payment the City can expect from the School District.

- **Services Offered**

- Indoor tennis, golf, badminton, basketball, pickleball, basketball, track & field, batting cage
- Children's/adult recreation programs, rentals, events, birthday parties
- Facility is well used and booked regularly during the hours the City manages.

Willi Krause Fieldhouse - Actuals

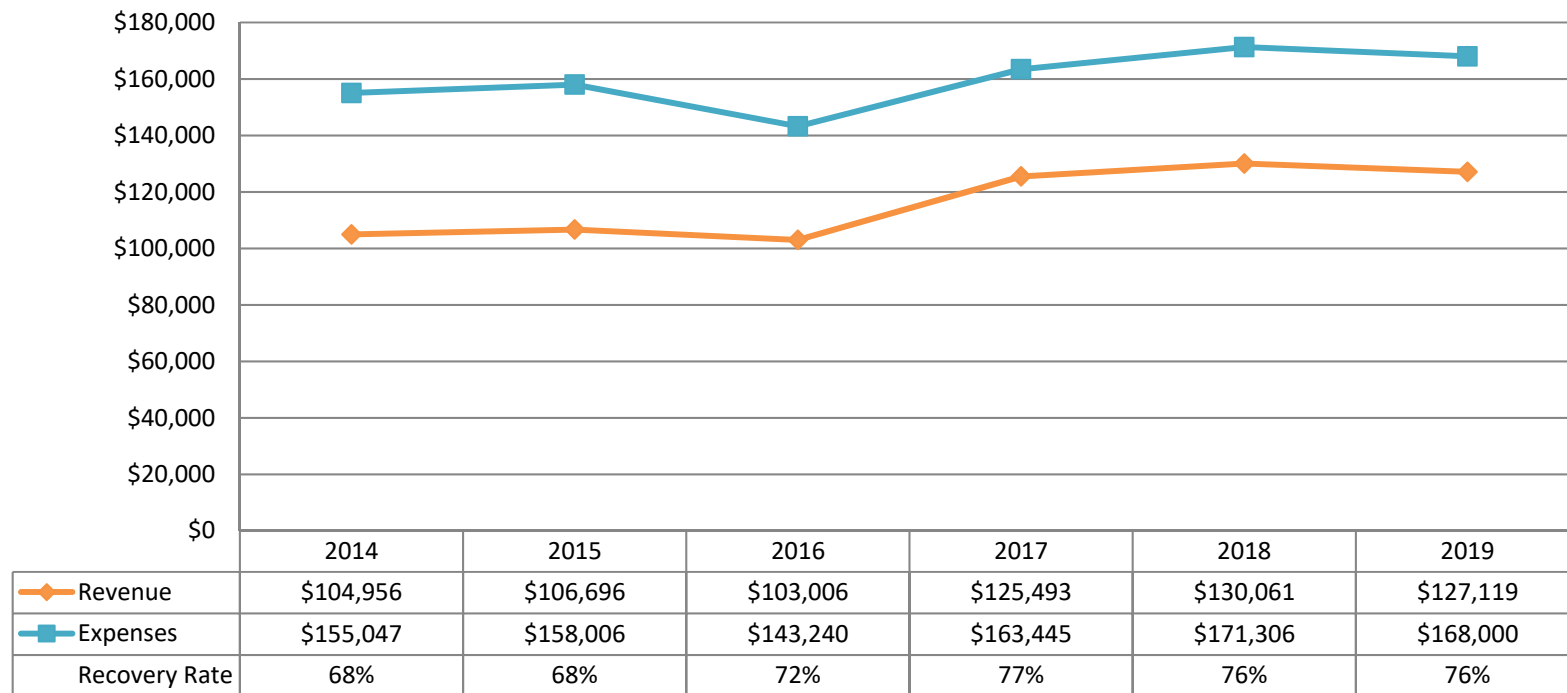
Budget Binder pg. 200



	2014	2015	2016	2017	2018	2019
Revenue - User Fees	\$11,511	\$17,206	\$18,420	\$13,029	\$19,273	\$16,700
Expenses	\$71,201	\$83,600	\$96,071	\$76,967	\$83,849	\$83,898
Recovery Rate	16%	21%	19%	17%	23%	20%
SD 20 Contribution	\$19,789	\$10,601	\$11,158	\$15,657	\$13,647	\$12,321
TOTAL Revenue	\$31,300	\$27,807	\$29,578	\$28,686	\$32,920	\$29,021
Recovery Rate w/ SD20	44%	33%	31%	37%	39%	35%

Recreation Programs - Actuals

Budget Binder pg. 78-81, 205 & 233



Types of services offered

Aerobics, personal training, summer camps, sport camps, public skating, children & adult general recreation programs, sport programs, art programs, birthday parties, special events (ie. Kids Triathlon, Easter, Canada Day, Halloween etc)

• 2020 Enhancements

- **\$6,000 to support the regional seniors coordinator position as per Council Resolution**
- **Public Skating increased by \$800 to align with 3 year average**

TRP Details

- TRP Cards issued to date:

• Trail	5790
• Fruitvale	1579
• Montrose	573
• Rospur (Area A)	47
• Warfield	901
• Rossland	72
• Area B	15
• Other	22
• TOTAL	8,999

TRP History

- July 2009: Implementation began
- Sept-Nov 2009: Warfield & Beaver Valley rejoin
- Dec 2009: Area B joins
- January 2014: Beaver Valley Withdraws
- March 2014: Warfield withdraws
- May 2014: Warfield reinstated
- Fall 2015: Warfield 5 year agreement, expires Dec 31, 2020
- Sept 2015: Beavery Valley re-instated
- Jan 2016: Area B withdraws
- Sept 2016: five year agreement signed with BV
- Dec 2020: Warfield agreement expires
- Sept 2021: Beaver Valley agreement expires

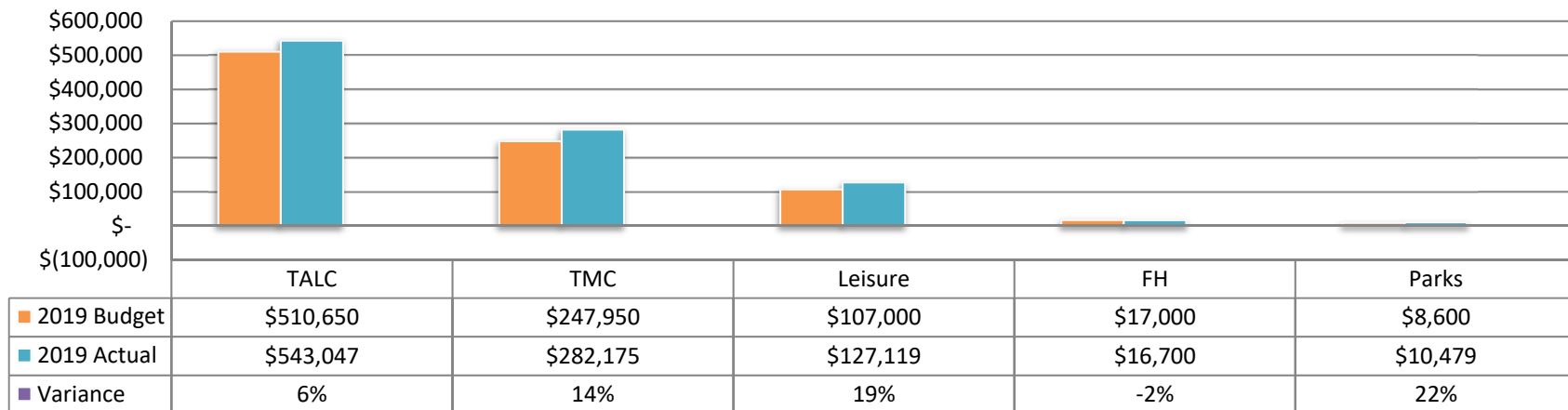
REVENUE

- TRP surcharges are on all programs & services offered through Parks & Recreation.
- Revenue from this program appears in various revenue GL accounts depending on service purchased.
- Revenue history:
 - 2014: approximately \$102,245
 - 2015: approximately \$63,175
 - 2016: approximately \$54,719.38
 - 2017: approximately \$52,999.80
 - 2018: approximately \$52,485
 - 2019: approximately \$28,608 to August 31, 2019
 - Revenue from this source is reported out through the quarterly reporting process.

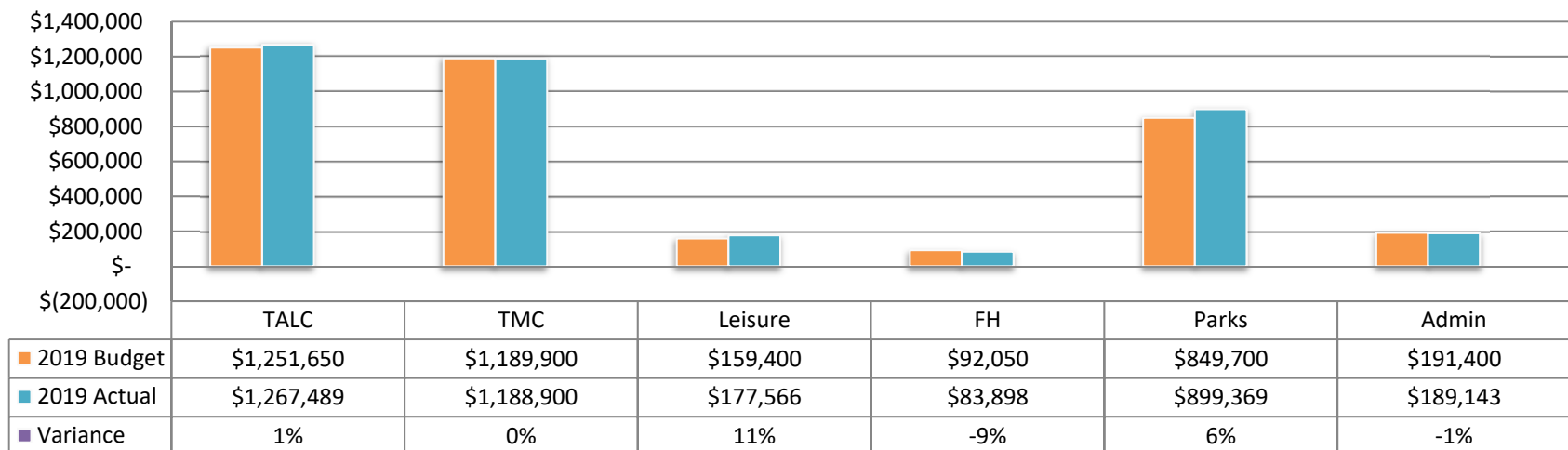
Overall Operations Summary

Page 206 & 233, GL Report – Jan 7, 2020

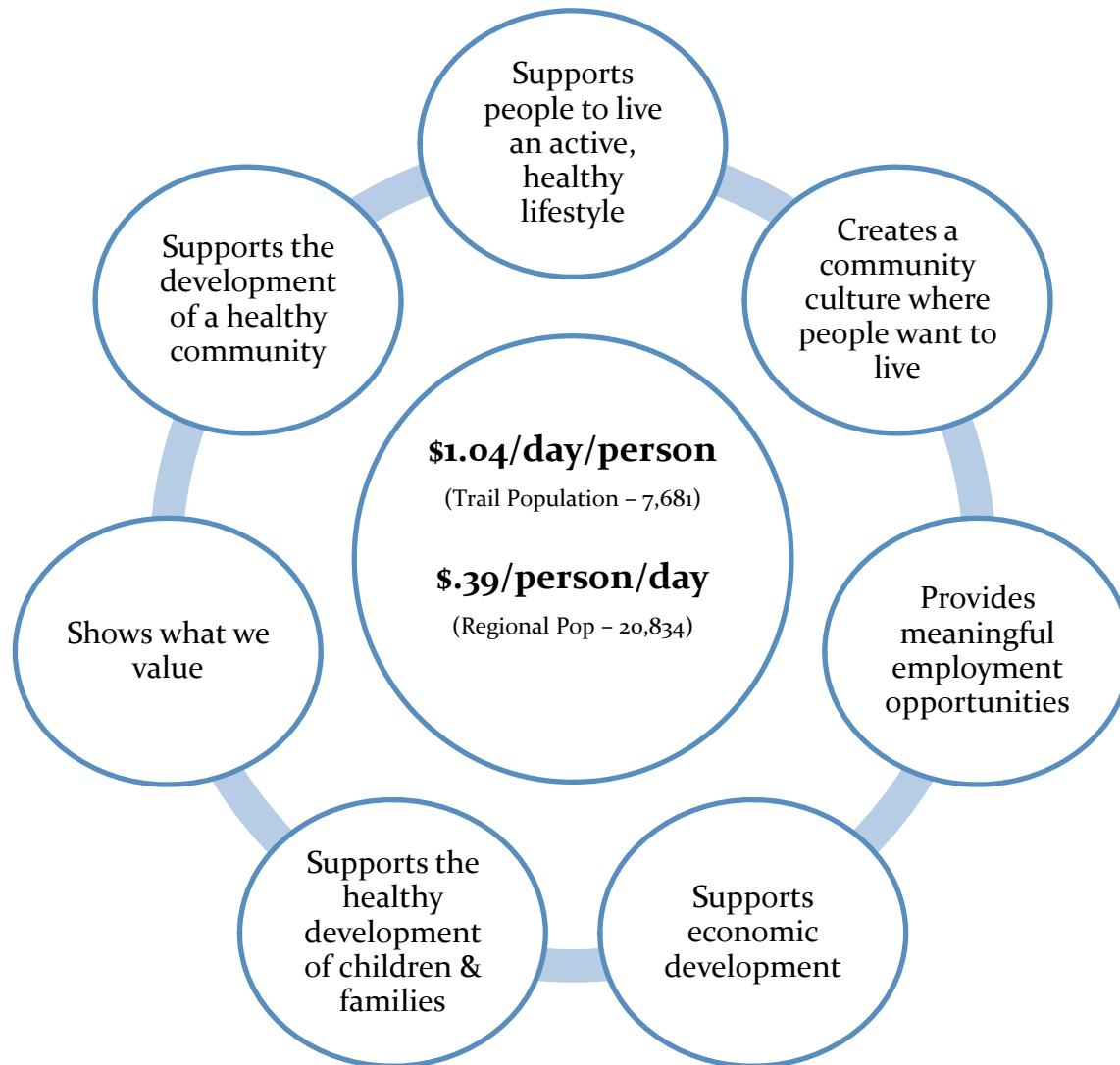
2019 Revenue



2019 Expenditures



Our 2020 net operating investment in recreation services...





Thank you – Questions?

