



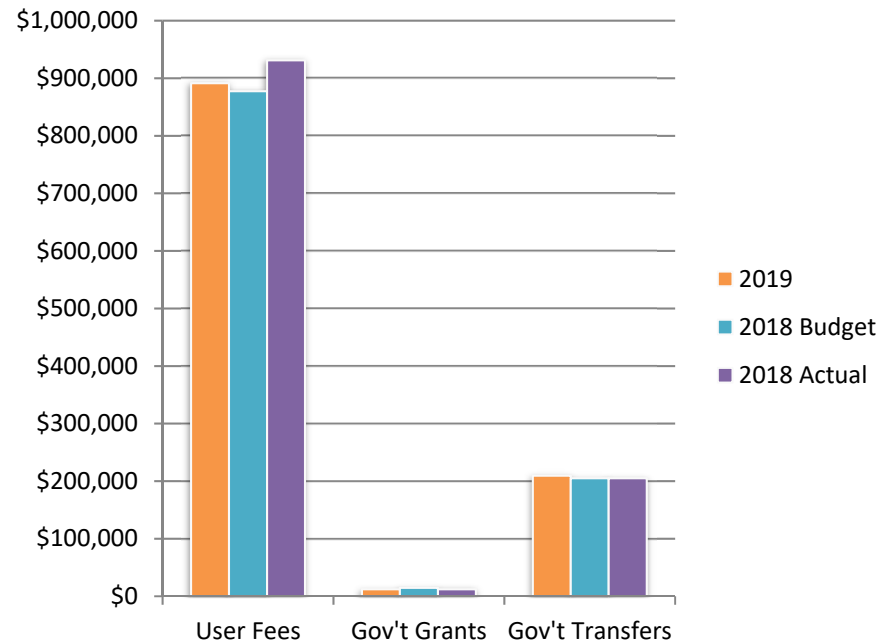
2019 Operating Budget Presentation

# **TRAIL PARKS & RECREATION DEPARTMENT**

City of Trail

# Key Revenue Highlights

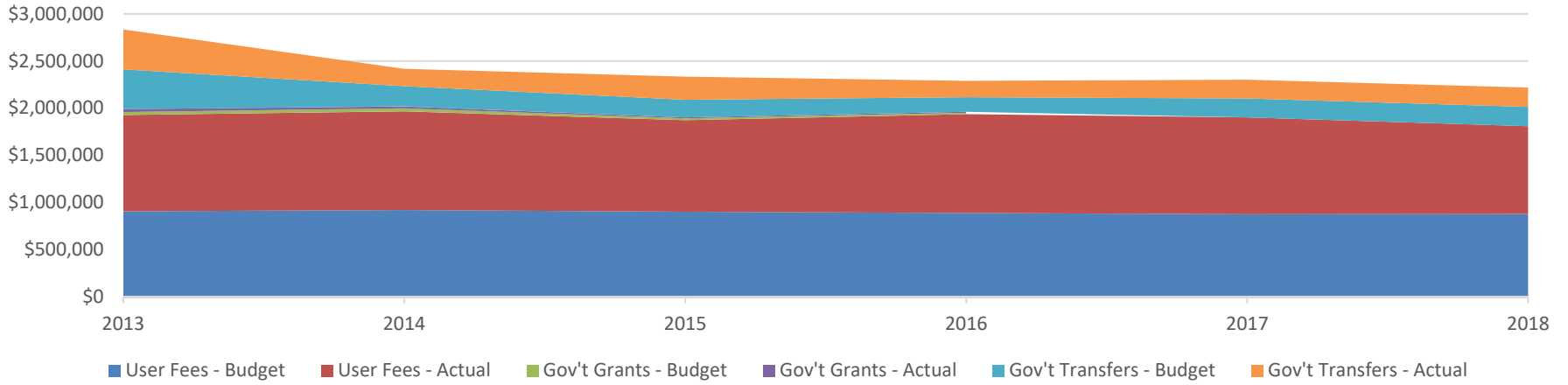
- **User Fees – budgeted increase 1.58%**
  - Revenue from fees charged for services (admissions, rentals etc)
  - Fees are governed by the Recreation Fees Bylaw No. 2782
- **Government Grants (School District) – no change**
  - School District 20 cost sharing on the Fieldhouse
  - Anticipated budgeted revenue decreased by 17%
- **Local Government Transfers – budgeted increase of 2.17%**
  - Long term agreements are in place with Warfield and Beaver Valley, revenue adjusted accordingly



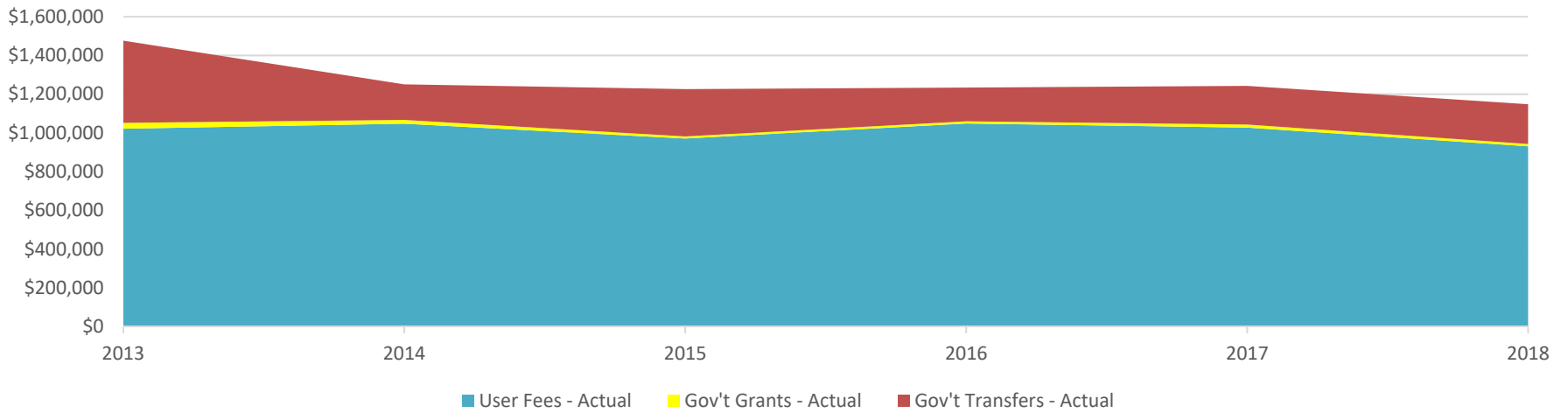
## REVENUE

- 2019 Budget reflects a 1.44% increase (\$15,800) from 2018 budget
- Total Budgeted Revenue 2019 = \$1,112,550

### Trail Parks & Recreation Revenue 5 Year Trend



### 5 Year Trend - Actuals Only





# Grant & Sponsorship Revenue (2018)

- Gas Tax Strategic Priorities Fund - \$1.158 m
- Columbia Basin Recreation Infrastructure Grant - \$150,000
- CBT Recreation Infrastructure Grant #2 - \$32,500
- Age Friendly Communities Grant - \$24,900
- Student Summer Grants - \$4,558
- KSCU Savings Community Foundation - \$2,182 (AED at FH)
- Event Sponsorships - \$2,700
  - Canada Day & Kids Triathlon
- BC Family Day - \$1,000 (2018), \$2,000 (2019)
- BCRPA Before & After School Program Grant - \$3,000
- Choose to Move/Active Aging Grant - \$3,685
- BC Seniors Games “Give it a Try” Event BCRPA Grant - \$1,625
- JumpStart - \$20,840 (96 children)
- Greater Trail Kidsport \$13,000 (61 children)
- TOTAL = \$1.4 million

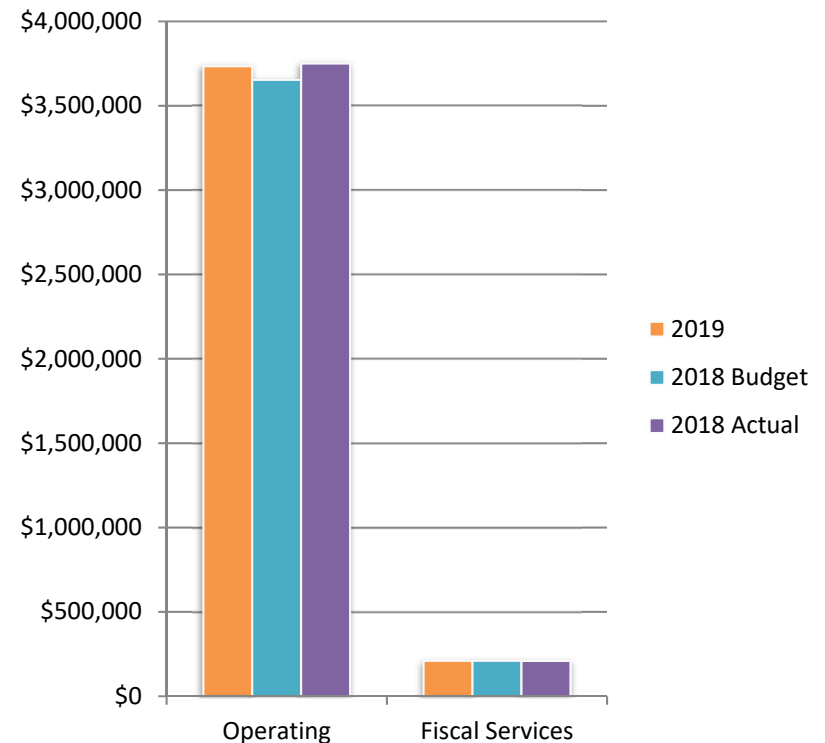
# Key Expense Highlights

- General

- Labour rate increase of 2% is reflected
- Utility rates (gas/power) reflect a 3% increase where appropriate
- Existing service levels have been maintained
- Revenue and expenses are considered jointly
  - Many expense accounts are directly correlated to revenue accounts

- Operations

- Overall operating expenses increased by 2.22% (\$81,150) for 2019 from 2018 budget amount
- Net deficit budget change from 2018 to 2019 is \$65,350 (2.56%)
- Expenses related maintenance and contract services related to aging infrastructure have had the most significant impact on expenditures throughout the Department for the past three years.



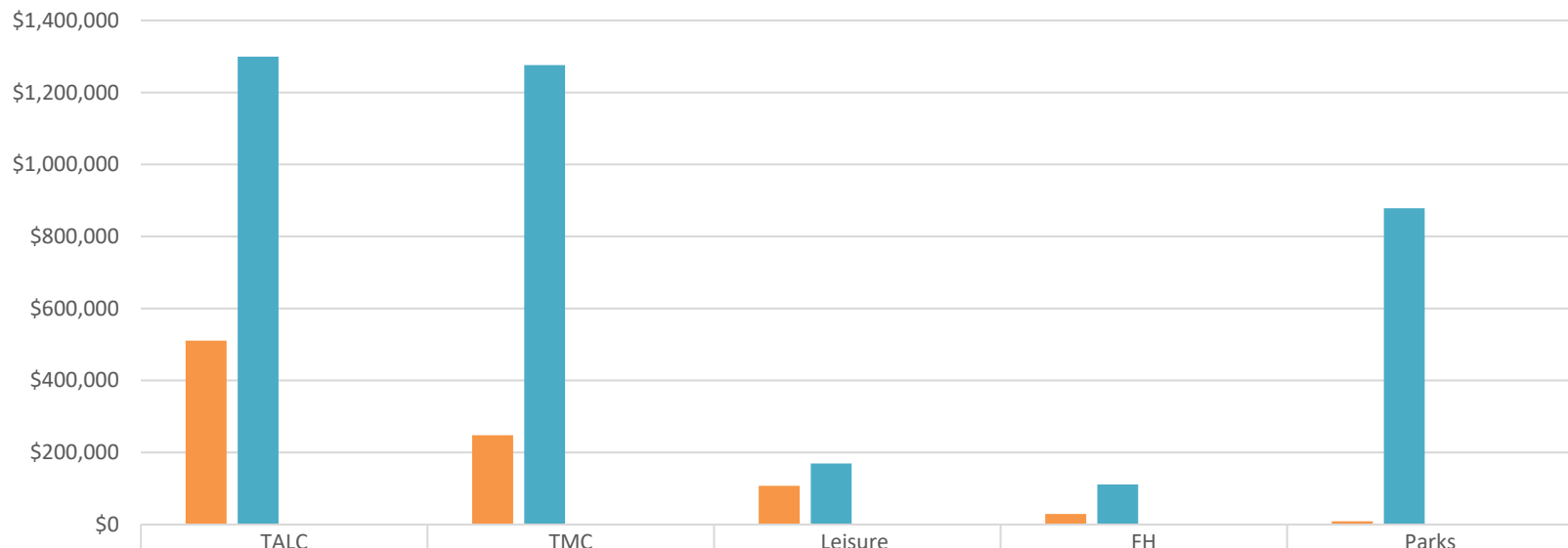
## EXPENSES

- Operating includes all recreation cost centres
- Fiscal services include fitness equipment lease and MFA debt.
- Budgeted increase of 2.10% overall (\$81,150)
- Total Expenses 2019 = \$3,943,750



# Cost Centre Summary – Budget Values

Cost Centre Summaries



	TALC	TMC	Leisure	FH	Parks
2019 Revenue	\$510,650	\$247,950	\$107,000	\$29,000	\$8,600
2019 Expenses w/Admin	\$1,299,500	\$1,276,030	\$169,020	\$111,190	\$878,410
Recovery Rate (2019)	39.30%	19.43%	63.31%	26.08%	0.98%
Recovery Rate (2018)	39.5%	19.7%	62.0%	29.0%	0.9%

**2019 Budgeted overall recovery rate = 24.19%**

*\* Includes admin allocation, only revenue from user fees*

# Cost Centres – 2019 Budget



## Trail Aquatic & Leisure Centre

Revenue = \$510,650

Expense = \$1,299,500

Recovery Rate = 39.3%  
(includes admin)



**2018  
Actual = 43.4%**



## Trail Memorial Centre

Revenue = \$247,950

Expense = \$1,276,030

Recovery Rate = 19.4%  
(includes admin)



**2018  
Actual = 21.5%**



## Willi Krause Fieldhouse

Revenue = \$29,000

Expense = \$111,190

Recovery Rate = 26.1%  
(includes admin)



**2018  
Actual = 30.1%**



## Parks & Fields

Revenue = \$8,600

Expense = \$878,410

Recovery Rate = .98%  
(includes admin)



**2018  
Actual = 1.1%**



## Recreation Programs

Revenue = \$107,000

Expense = \$169,020

Recovery Rate = 63.3%  
(includes admin)



**2018  
Actual = 68.6%**

**2018 Budgeted Recovery Rate = 28.4%**      **2018 Actual Recovery Rate = 30.5%**  
*Includes admin, all sources of revenue & all expenses*

# Parks Budget Highlights

Budget Binder pg. 56-61

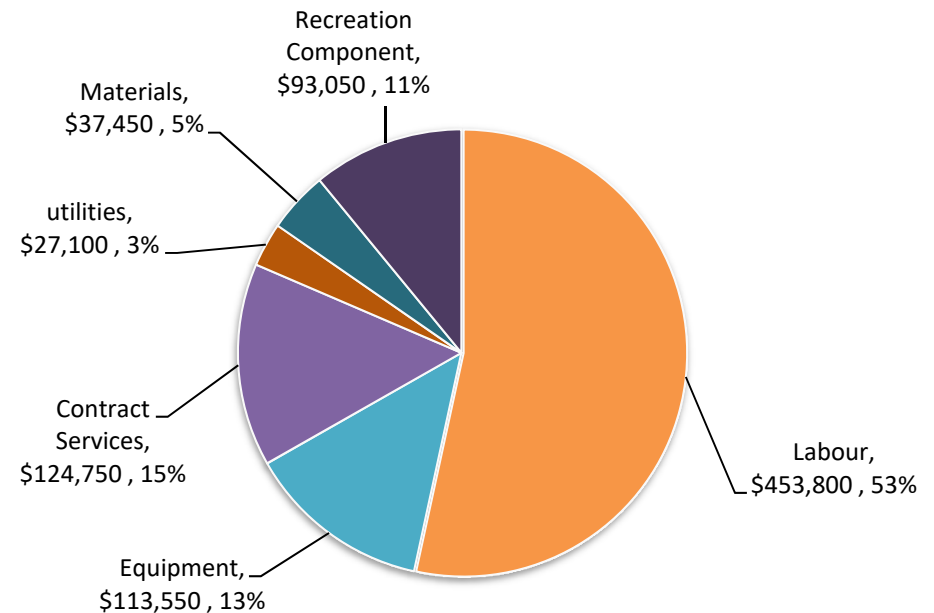
## Parks & Fields Management

- **Operations = Parks & Recreation (\$148,550, 16.9%)**
  - bookings, janitorial wages & supplies, administration/licenses, utilities, concessions
  - Services include: Minor sport infrastructure, league play, Park washroom facilities, playgrounds, passive recreation space, music in the park, events, concession services (Gyro, Haley)
- **Maintenance = Public Works (\$701,150, 82.1%)**
  - Turf maintenance, irrigation, mowing, weed control, garbage
- **Parks Include:**
  - Primary Parks: Gyro, Butler, Andy Bileski, Haley, Pople, Upper & Lower Sunningdale, Bocce, Tadanac...and the new Sk8 Park!
  - Passive Green Spaces – approximately 20+ additional green spaces are maintained within the City (ie. Austad Lane, B street Park, RV Park, etc)

## Parks & Recreation Budget 2018

- Revenue only comes from user fees (Recreation Fees Bylaw)
- Enhancement request of \$10,000 specific to skatepark annual maintenance.

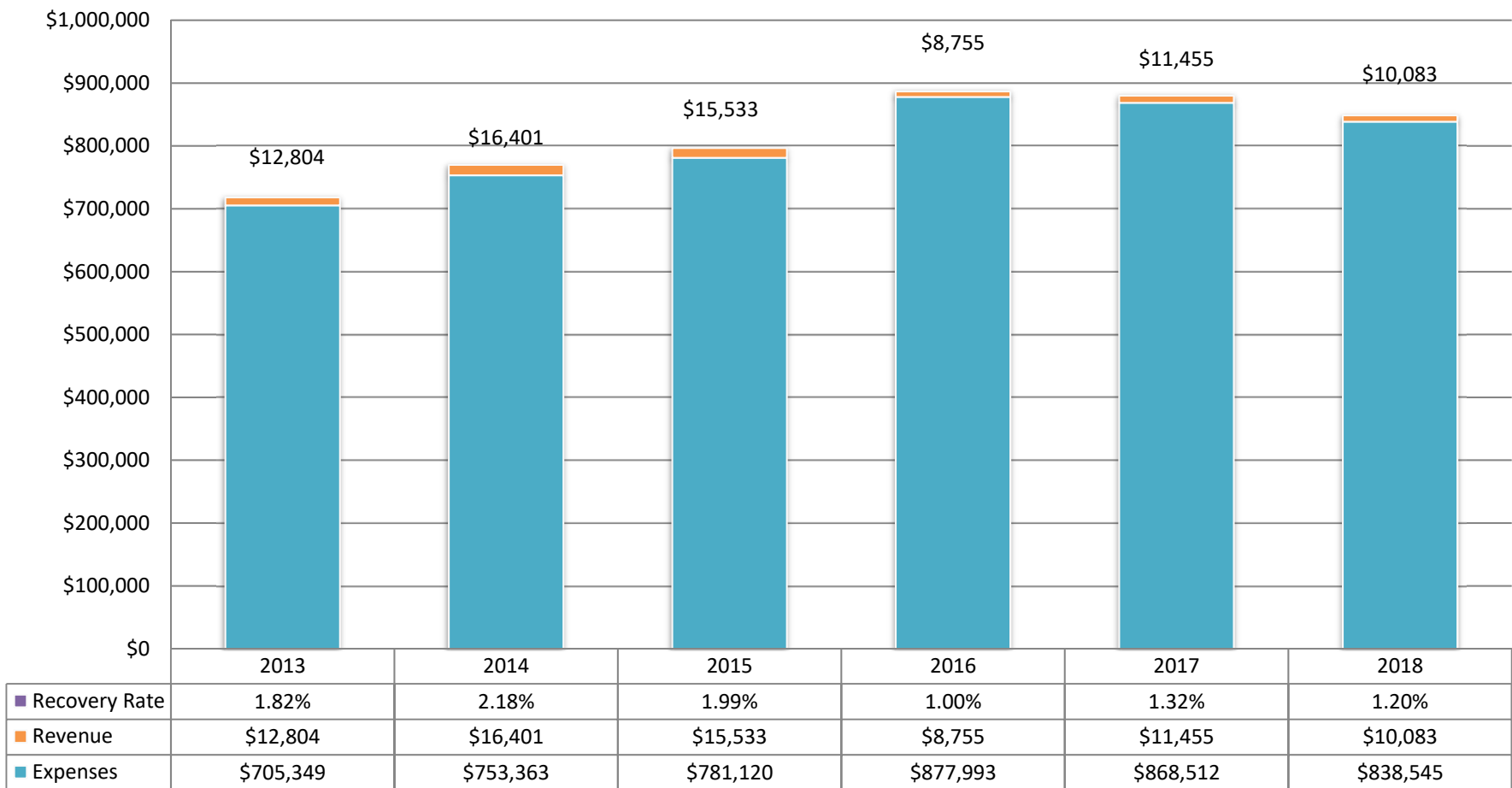
Expense distribution pg. 56





# Parks & Fields - Actuals

Budget Binder pg. 205 & 229



# TALC Budget Highlights

Budget Binder pg. 62-66

## REVENUE

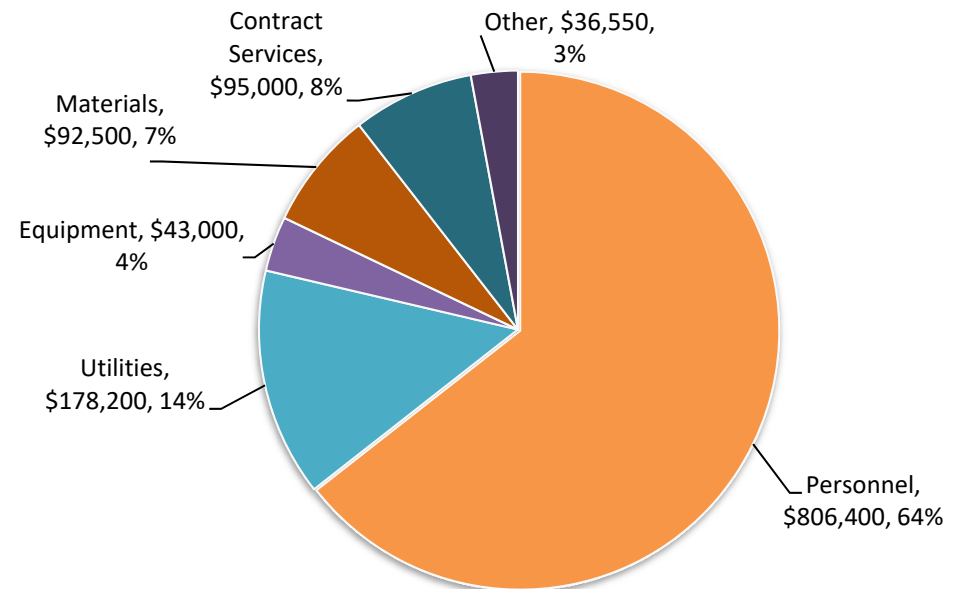
- 2018 user revenue exceeded by ~12% (~ \$59,700)
- Revenue for 2019 budgeted at 1.27% increase
- Lessons, specialty lessons, school rentals, and the fitness centre significantly exceeded budget expectations in 2017.
- Where reasonable, modest increases in revenue have been included for 2019.
- Revenue from TRP surcharges reflected in all revenue accounts
  - This would largely be from residents from Rossland and Area B who are participating in recreation services.

## EXPENSES

- Operating expenses for 2019 are budgeted at 1.84% (\$22,600) increase over 2018, based on maintaining existing service levels
- Actual expenses were slightly below budget by .6% in 2018 (\$8,000)

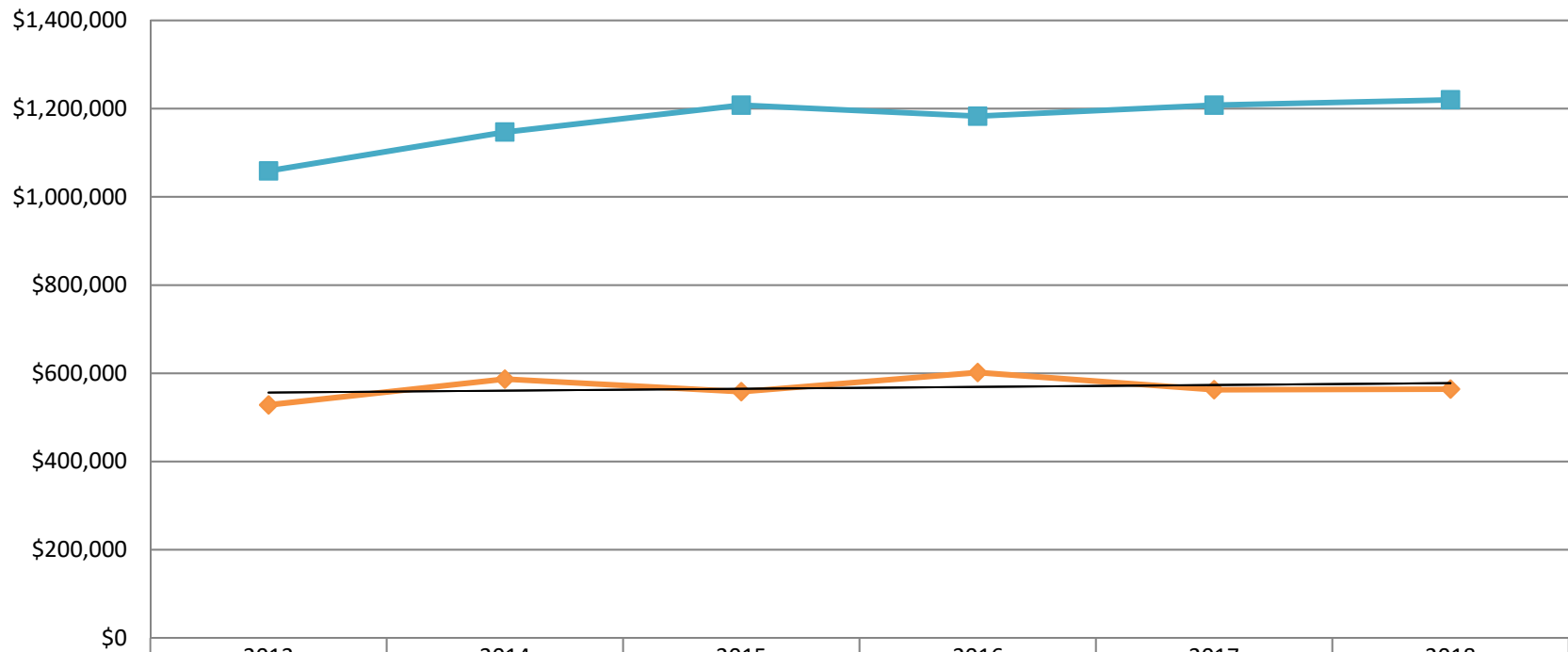
## 2019 Expenditure Highlights

- Insurance (+\$1,000)
- Swimming Instructors (+\$2,000, demand dependent)
- Pool Facility maintenance (+\$3,000)
- Contract Services (\$5,000)
- Fitness Equipment (+\$1,000)
- Uniforms (-\$500)
- Program Supplies (-\$500)



# Trail Aquatic & Leisure Centre (TALC)

Budget Binder pg. 202, GL Report Jan 22, 2019



	2013	2014	2015	2016	2017	2018
Revenue	\$528,297	\$586,906	\$558,347	\$601,812	\$562,826	\$564,047
Expenses	\$1,058,895	\$1,146,926	\$1,207,886	\$1,182,871	\$1,207,812	\$1,219,939
Recovery Rate	50%	51%	46%	51%	47%	46%

TALC has consistently maintained a 46-51% recovery rate over the past 6 years (actuals), user fees only

# TMC Budget Highlights

## REVENUE

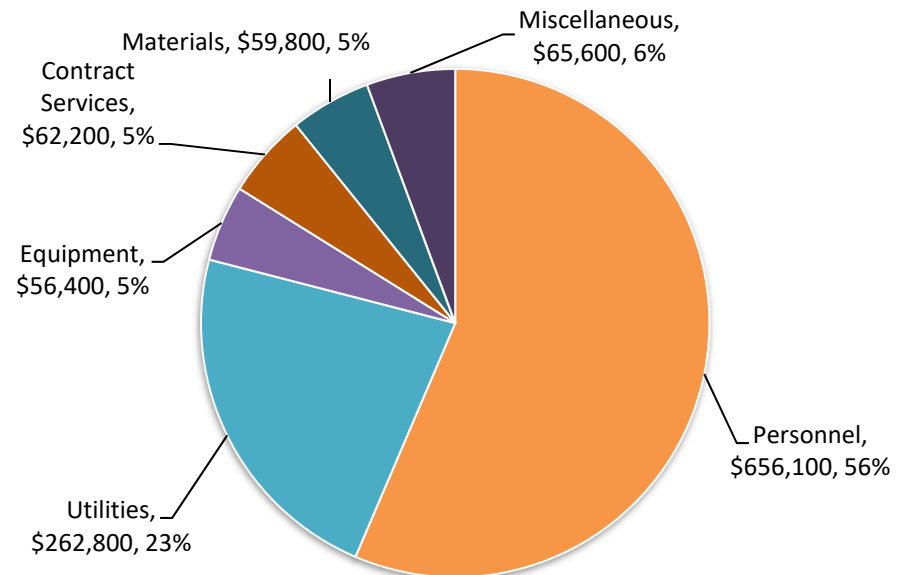
- 2018 user revenue exceeded by 17% (\$44,000)
  - Minor hockey, Smoke Eaters, hockey school and general ice rentals all exceeded expectations
- Budget figures reflect the current rates as set out in the Recreation Fees Bylaw No. 2782.
- 2018 was the first year of no revenue noted for the library space.
- Significant changes for 2019 include:
  - Curling Rink lease reflects the new lease rate (2% increase)
  - Modest increases with general ice usage due to new programs/users where appropriate.
  - No revenue allocation for the old library space.

## EXPENDITURE

- Facility expenses overall for 2018 were exceeded by approximately \$105,000 (9%)
- High degree of expenses related to maintenance costs of aging infrastructure, chiller inspection requirements, brine leak issues, renovations to the first aid room & women’s washroom, compressor failure, Zamboni engine repairs, and HVAC issues.
- Adjustments have been proposed for 2019 for several of these accounts.

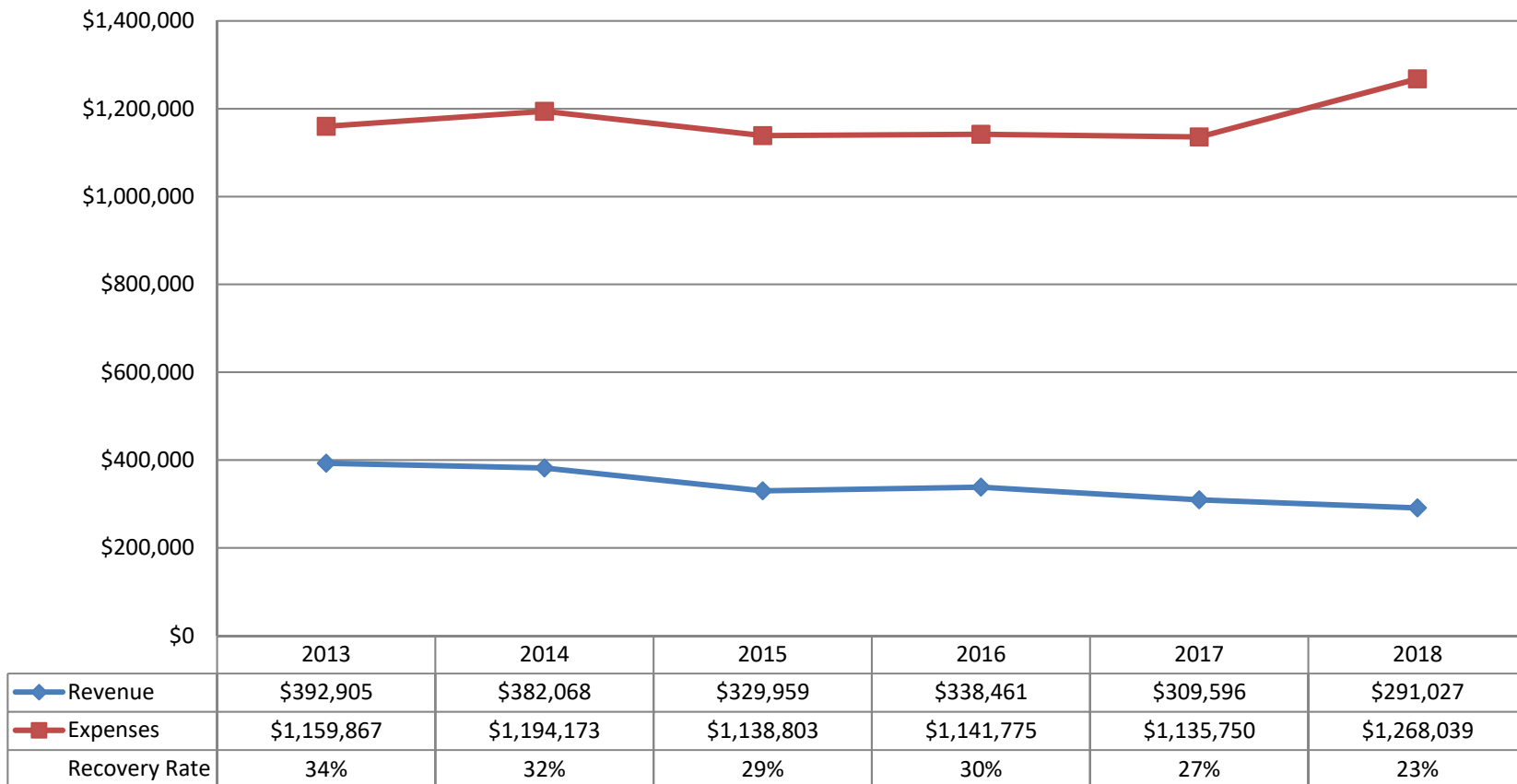
## 2019 Expense Highlights

- Enhancements
  - Contract services (+7,000)
  - Maintenance Materials (+\$1,000)
  - Engine Room Materials (+\$1,500)
  - Power (+\$5,000)
- Expense budget for 2019 is 2.3% (\$27,000) higher than 2018 budget.



# Trail Memorial Centre - Actuals

Budget Binder pg. 69, 226 & GL Report Jan 22, 2019







# Willi Krause Fieldhouse

---

Budget Binder pg 72-75, GL Report Jan 22, 2019

- **REVENUE & EXPENSES**

- **2018 – Revenue was exceeded by \$2,270 (13%), expenses below budget by 7% (\$6,000)**
- **2019 – Revenue is budgeted at a 0% increase, expenses are budgeted at a 2.4% increase (\$2,150)**

- **Joint Use Agreement**

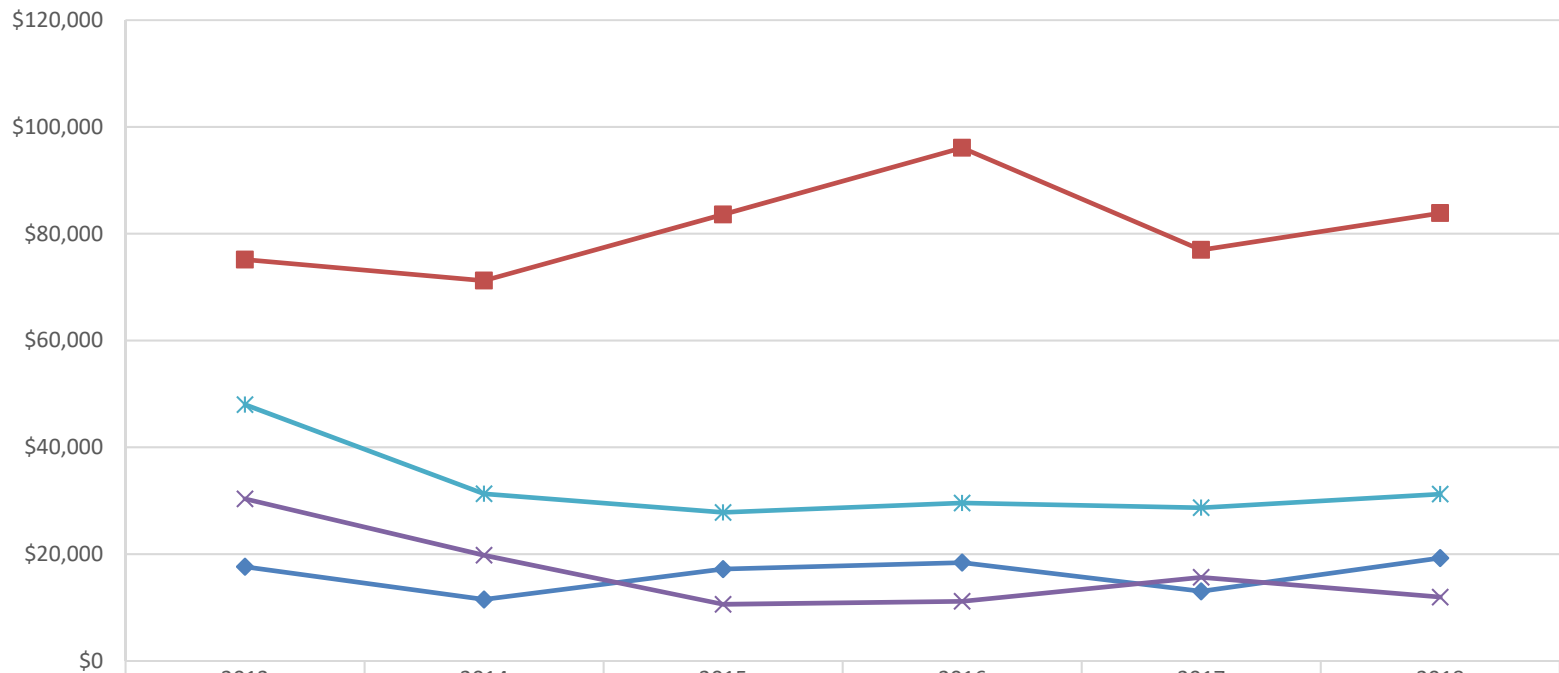
- Joint Use facility with SD20 (\$12,000 budgeted for 2019 – \$2,500 less than 2018)
  - Management of the Joint Use Agreement changed in 2014
  - Maintenance of the facility is the responsibility of the SD however costs are shared 60/40
    - In 2016, the City paid out \$8,700 in maintenance costs.
    - In 2017 & 2018, virtually no monies were spent on SD20 Fieldhouse maintenance (\$8,500 budgeted). The building does require work however any work must be jointly agreed to and financially supported by both parties.
  - Revenue from joint use agreement has seen significant reductions in the past several years.

- **Services Offered**

- Indoor tennis, golf, badminton, basketball, pickleball, basketball, track & field, batting cage
- Children's/adult recreation programs, rentals, events, birthday parties
- Facility is well used and booked regularly during the hours the City manages.

# Willi Krause Fieldhouse - Actuals

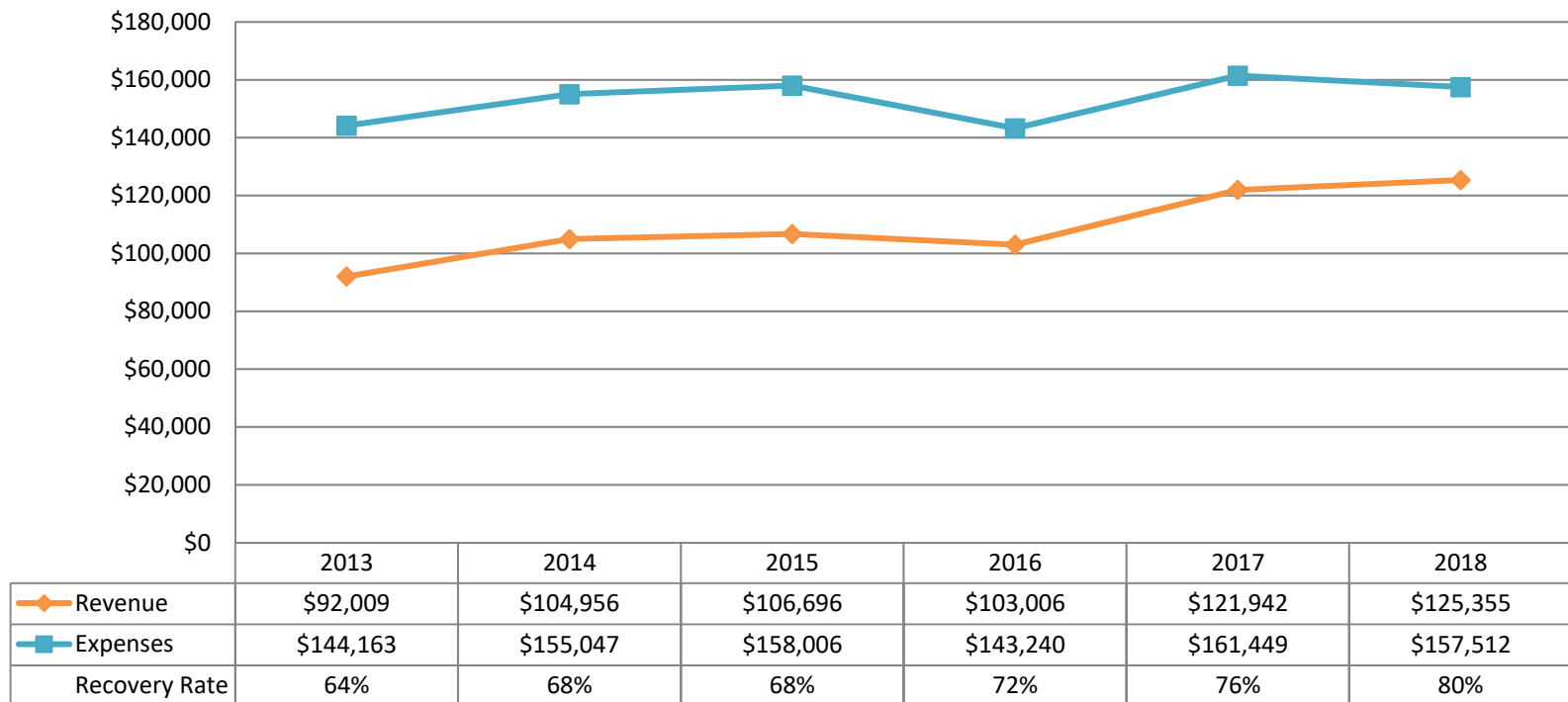
Budget Binder pg.



	2013	2014	2015	2016	2017	2018
Revenue - User Fees	\$17,641	\$11,511	\$17,206	\$18,420	\$13,029	\$19,273
Expenses	\$75,145	\$71,201	\$83,600	\$96,071	\$76,967	\$83,849
Recovery Rate	23%	16%	21%	19%	17%	23%
SD 20 Contribution	\$30,353	\$19,789	\$10,601	\$11,158	\$15,657	\$11,961
TOTAL Revenue	\$47,994	\$31,300	\$27,807	\$29,578	\$28,686	\$31,234
Recovery Rate w/ SD20	64%	44%	33%	31%	37%	37%

# Recreation Programs - Actuals

Budget Binder pg. 76-79, GL Report Jan 22, 2019



## Types of services offered

Aerobics, personal training, summer camps, sport camps, public skating, children & adult general recreation programs, sport programs, art programs, birthday parties, special events (ie. Kids Triathlon, Easter, Canada Day, Halloween etc)

- Programs occur in all major City owned facilities as well as schools and parks
- Expenses and revenue directly correlated, if an expense account is increased a correlating revenue account is also increased

# TRP Details

---

- TRP Cards issued to date:

• Trail	6976
• Fruitvale	1815
• Montrose	638
• Rospur (Area A)	32
• Warfield	1046
• Rossland	63
• Area B	17
• <b>TOTAL</b>	<b>10,587</b>

## TRP History

- July 2009: Implementation began
- Sept-Nov 2009: Warfield & Beaver Valley rejoin
- Dec 2009: Area B joins
- January 2014: Beaver Valley Withdraws
- March 2014: Warfield withdraws
- May 2014: Warfield reinstated
- Fall 2015: Warfield 5 year agreement, expires Dec 31, 2020
- Sept 2015: Beavery Valley re-instated
- Jan 2016: Area B withdraws
- Sept 2016: five year agreement signed with BV
- Dec 2020: Warfield agreement expires
- Sept 2021: Beaver Valley agreement expires

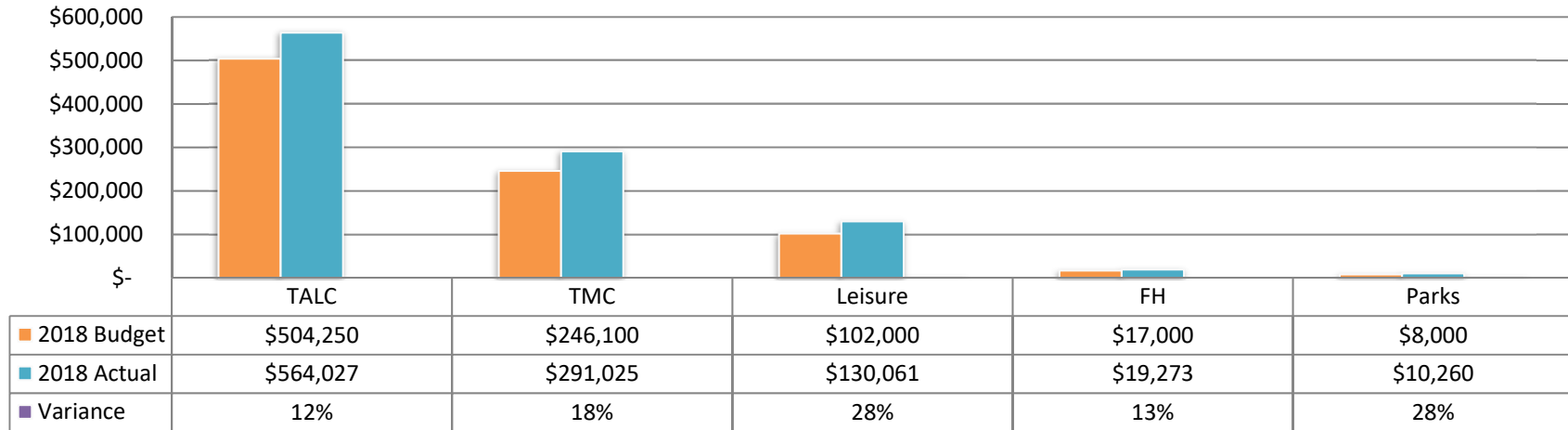
## REVENUE

- TRP surcharges are on all programs & services offered through Parks & Recreation.
- Revenue from this program appears in various revenue GL accounts depending on service purchased.
- Revenue history:
  - 2014: approximately \$102,245
  - 2015: approximately \$63,175
  - 2016: approximately \$54,719.38
  - 2017: approximately \$52,999.80
  - 2018: approximately \$34,900 up to Aug 31, 2018
  - Revenue from this source is reported out through the quarterly reporting process.

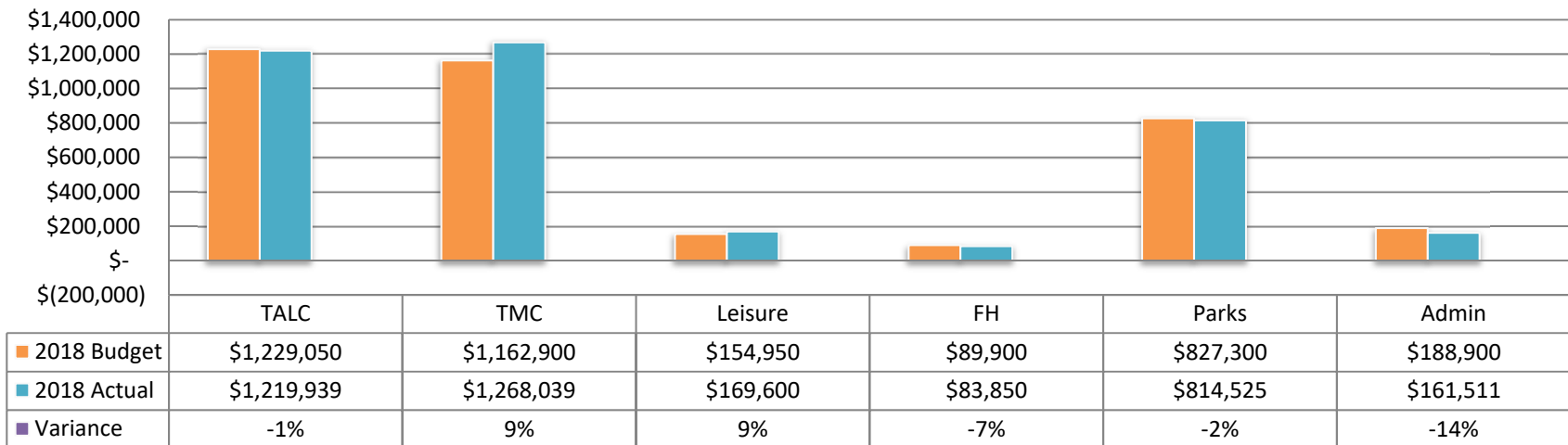
# Overall Operations Summary

## 2018 Revenue

Page 249 & 273



## 2018 Expenditures





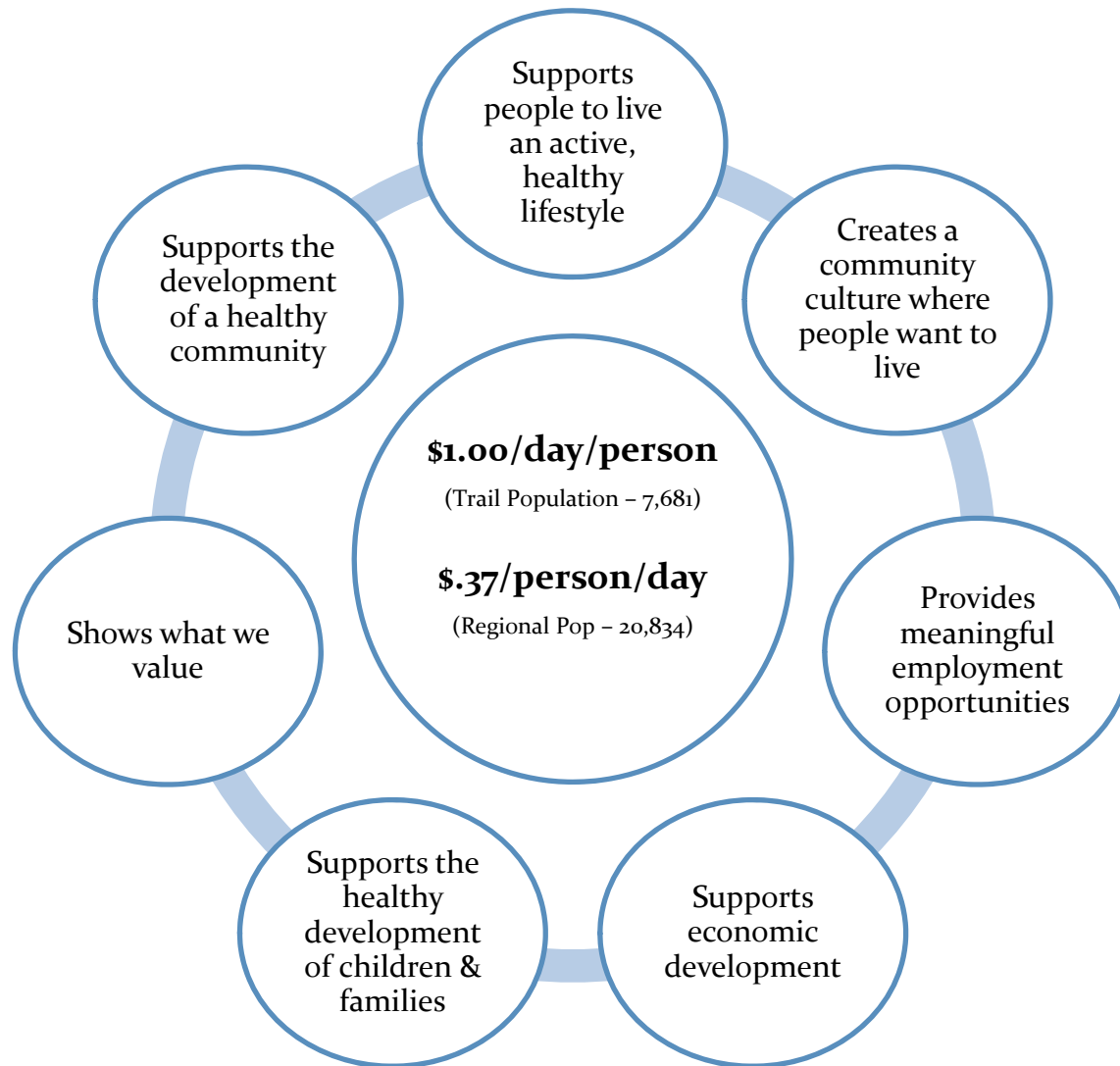
# 2019 PRIORITIES

---

- Succession planning management
- Aging Infrastructure Maintenance & Repair
- Assessment management planning
- Old Library Space & Repurposing parts of the TMC
- Aquatic staffing structure
- Skatepark landscaping & official launch
- Expenditure management & new revenue options
- Capital Projects
- Grant preparedness
- Partnership Development



# Our 2019 net operating investment in recreation services...





Thank you – Questions?

